



CONTRIBUTING TO A SAFER SOCIETY

Annual General Meeting, May 2, 2018

Magnus Ahlqvist
President and CEO



A professional headshot of Magnus Ahlqvist, a man with short brown hair and a friendly smile, wearing a dark blue suit jacket, a white dress shirt, and a light blue patterned tie. The background is a blurred office setting.

Magnus Ahlqvist

- Assumed the President and CEO position of Securitas AB on March 1, 2018
- Divisional President of Security Services Europe and member of Group Management since September 1, 2015
- Previously, positions within the telecom industry; Motorola Mobility, Sony and Sony Ericsson Mobile Communications
- Master of Science in Economics and Business Administration from the Stockholm School of Economics and leadership exam from Harvard Business School
- Lives in London, with wife and three children

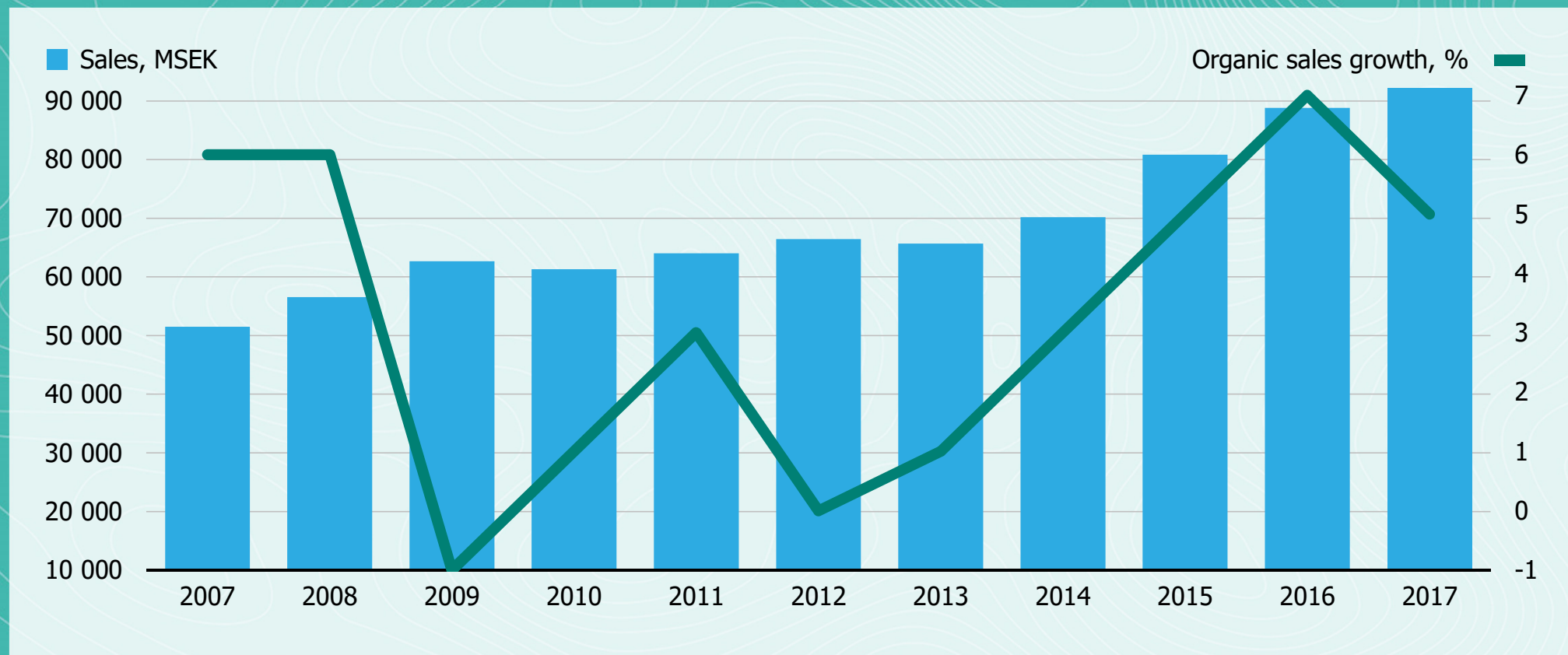


2017 – Another record year

- Strong growth – organic sales growth up 5 %
- Security solutions and electronic security grew by 19 %
- Earnings per share + 9 %
- Key milestones in our strategy work
Vision 2020 reached
- Australia a new market
- Several acquisitions strengthens the technology competence

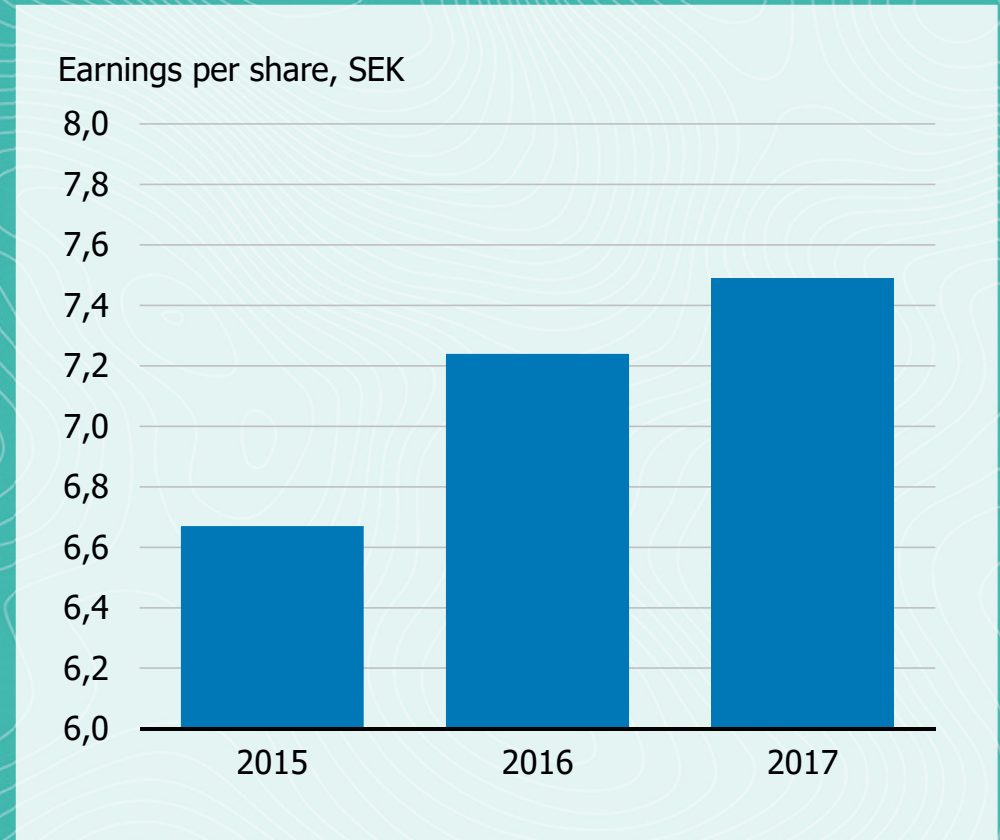
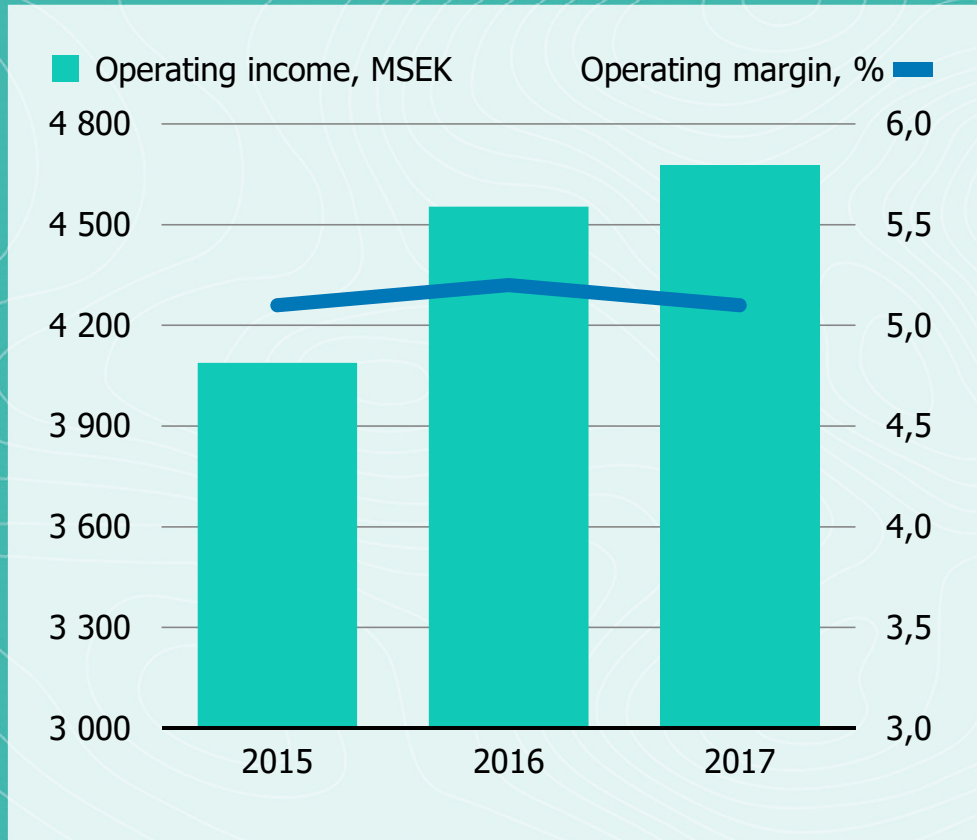


Securitas Group Continued strong sales growth



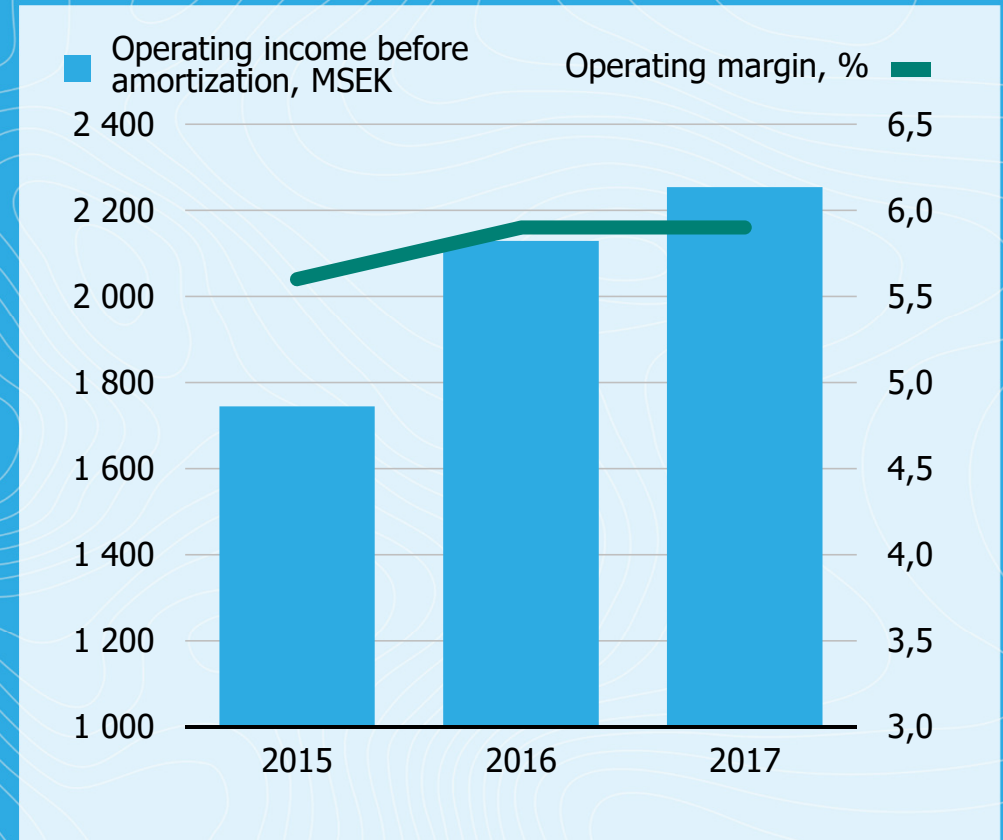
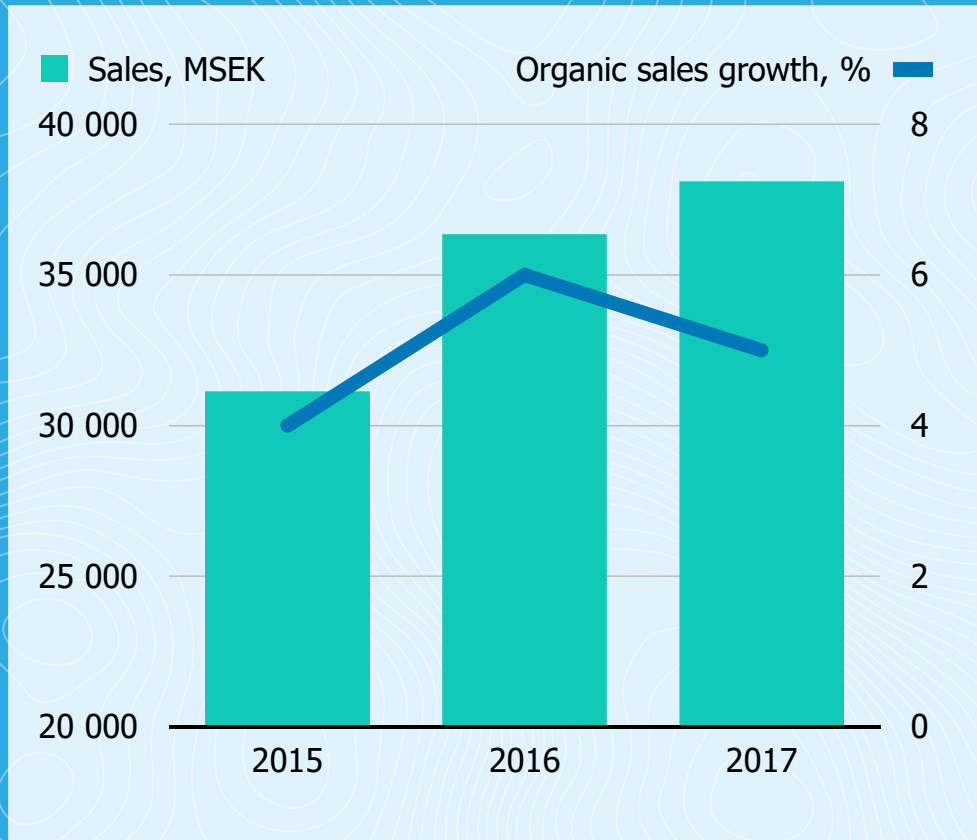
Securitas Group

Positive result development and earnings per share



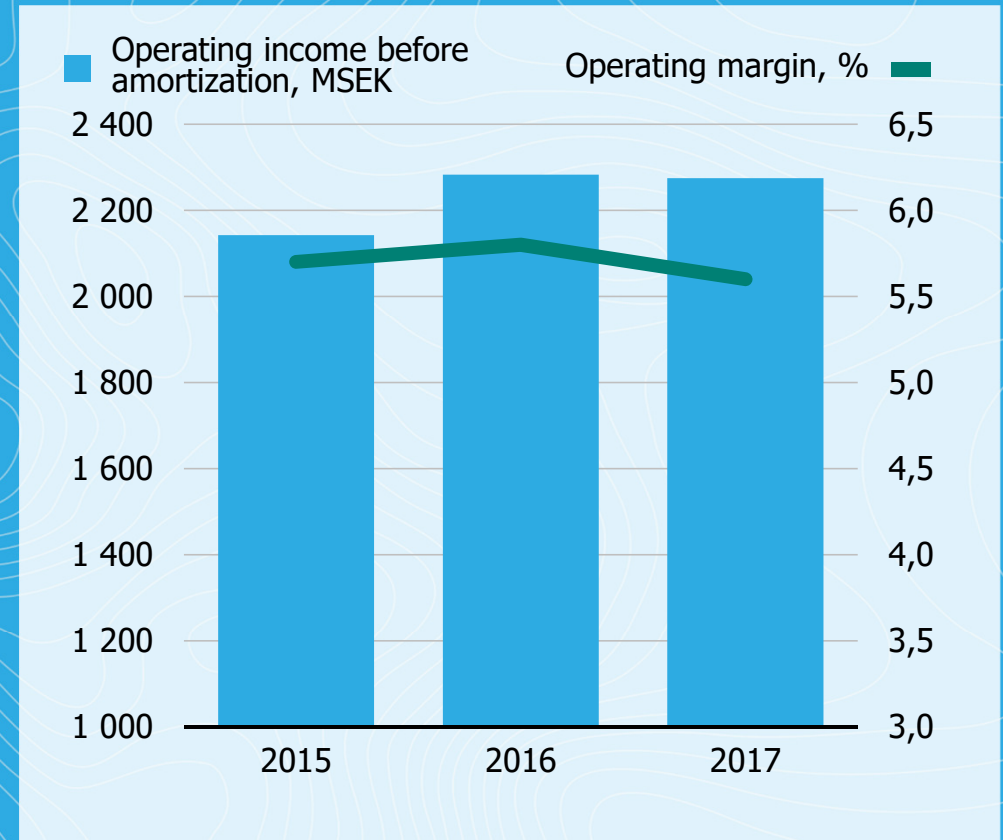
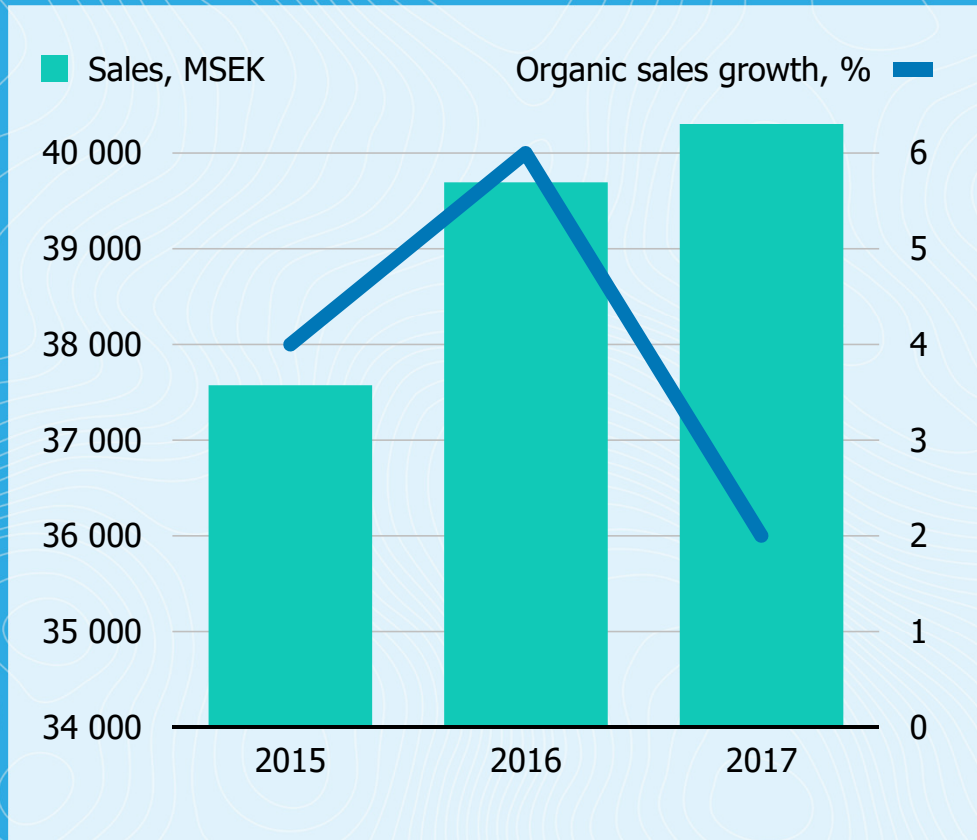
Security Services North America

Continued good sales growth and result development



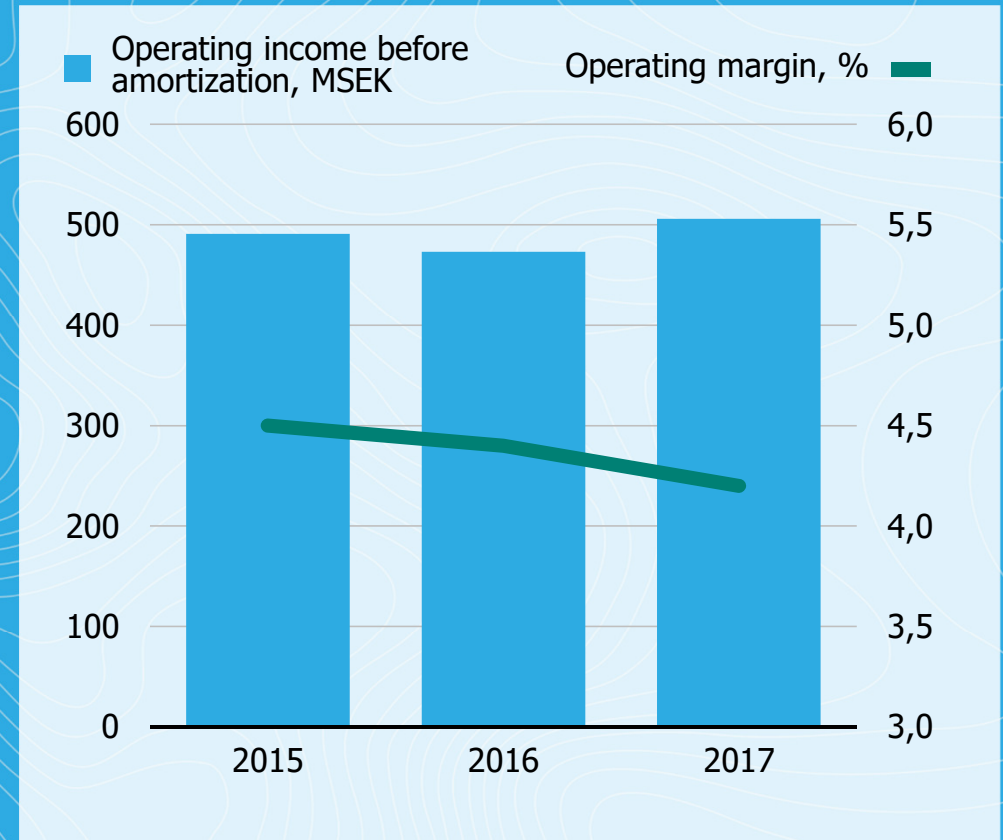
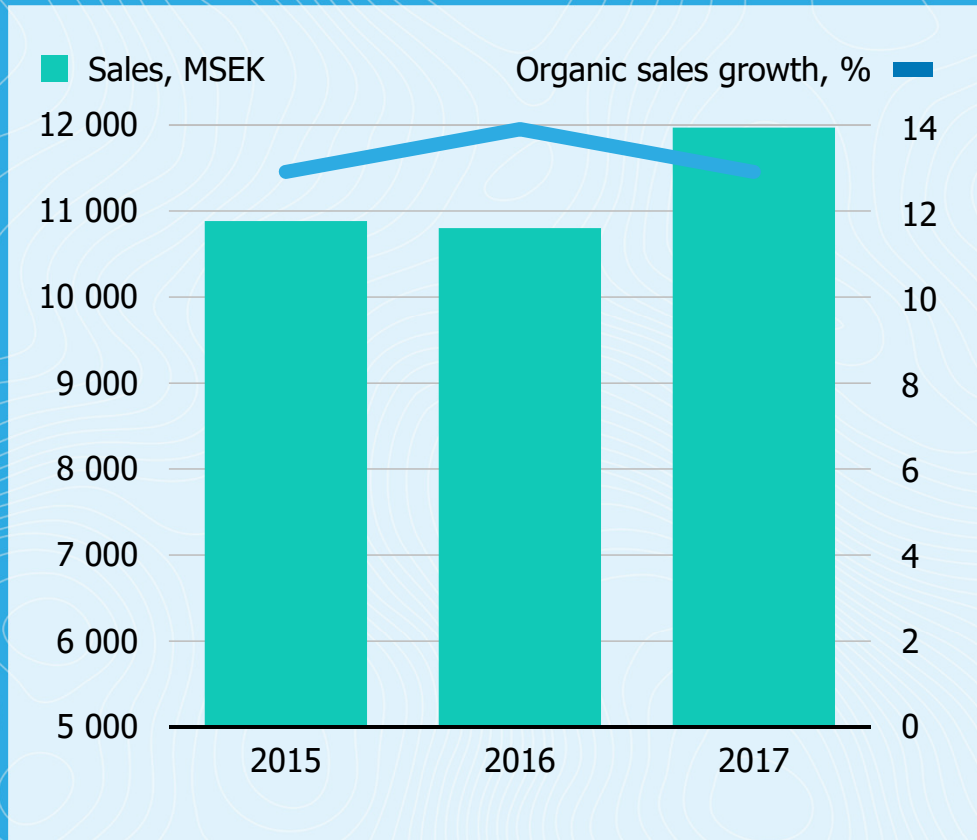
Security Services Europe

Satisfactory sales growth and result development



Security Services Ibero-America

Good sales growth and result development





WE DESIGN THE GLOBAL SECURITY OF TOMORROW

55 countries

345 000 employees





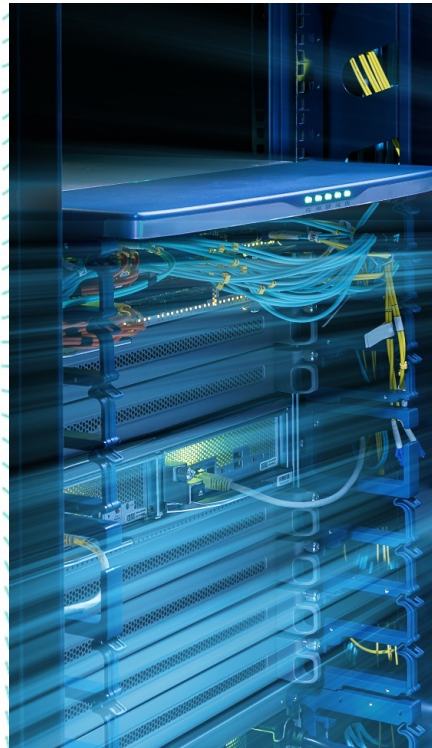
Strong trends behind the market growth



Increased tension



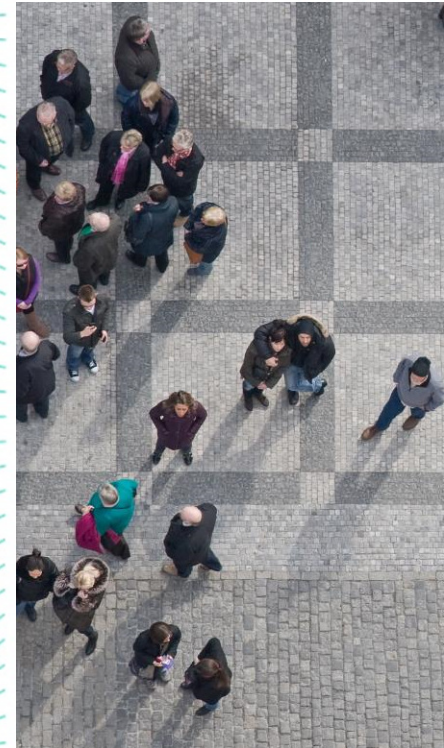
Technology development



Sectors sensitive to disturbances



Urbanization



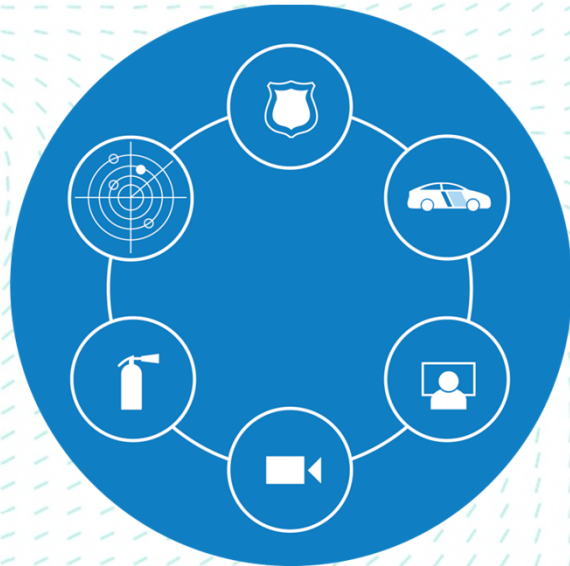
Sustainability

Our operations contribute to a more sustainable society



- Securitas' Values and Ethics Code
- Supplementary policies and local codes
- Mandatory training in the Code for all employees
- Securitas Integrity Line
- Sustainability reporting
- UN Global Compact
- One of our key risks

Our protective services improve our customers' security level



Protective services



On-site guarding



Mobile guarding



Remote guarding



Electronic security



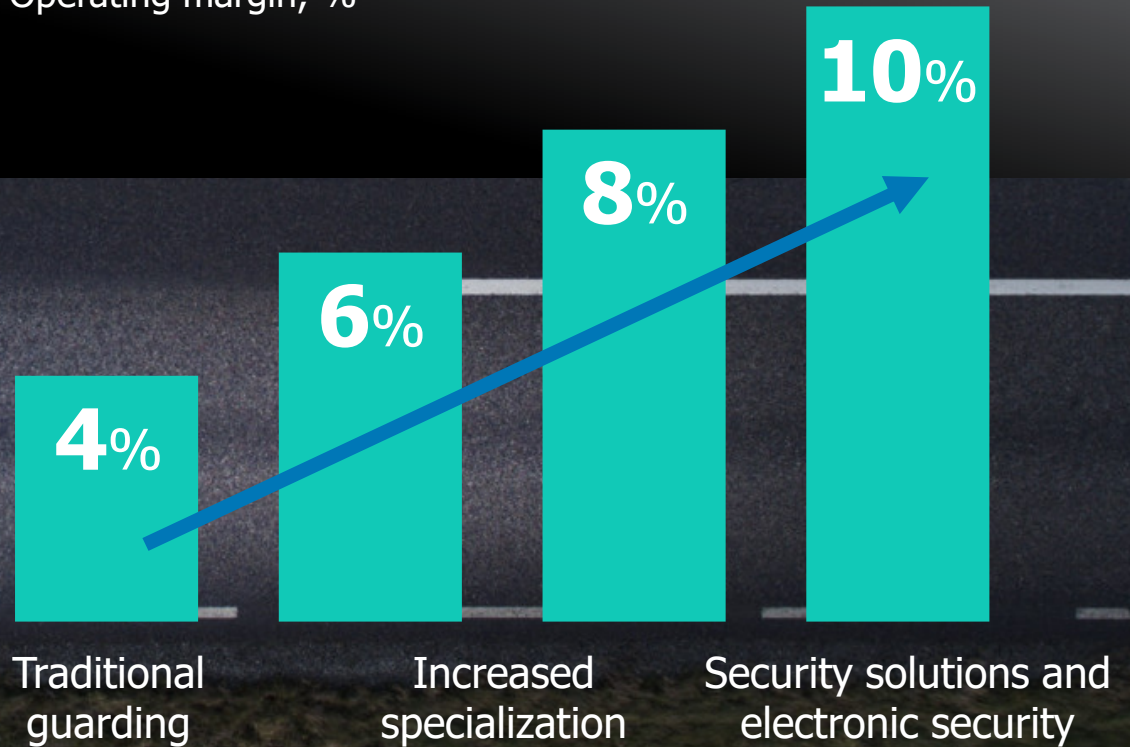
Fire and safety



Corporate risk management

Security solutions strengthens our position and improves our profit

Operating margin, %



Acquisitions strengthens our technology competence



- PSGA, Australia
- Central de Alarmas Adler, Mexico

Several acquisitions in the beginning of 2018:

- Automatic Alarm, France
- Süddeutsche Bewachung, Germany
- Johnson & Thomson, Hong Kong
- Kratos Public Safety and Security division, the US
- Alpatron, the Netherlands



The security solution of the future
Digitization gives intelligent security

Leader in intelligent security

Leader in protective services
Security solutions and electronic security

Leader in security services

1990 onwards

2015 onwards

Beyond 2020



Q&A

